

# The Local Beet

2023 | VOLUME 1

## Spring News

Spring has officially sprung and with a current member owner count of 517, the West Chester Cooperative is well positioned for a steady increase in new member ownership and engagement. The Spring calendar is full of exciting community events, including West Chester's annual Porch Festival, the

West Chester Green Team's Earth
Day Rally, and Levante's Helping
Other People (HOP) Party. These
events continue to foster
conversation around our mission of
opening a community owned grocery
store in the borough. We look
forward to seeing you at these
upcoming events!

### Upcoming Events

# MEMBER-OWNER PROGRESS 1,200 Stage 3b 800 Stage 3a 600 Stage 2b 400 Stage 2a 200 Stage 1

### **Annual Meeting**

Save the date for June 8th at 6pm for our Annual meeting. Owners, your vote is needed to welcome in our newest board members. All are encouraged to join. We are expecting two open board seats. If you, or someone you know is interested in running, please reach out to Renee Ryan or Judy Carrino. More details regarding the annual meeting to follow in the coming weeks!

LEVANTE BREWERY-HELPING OTHER PEOPLE PARTY MAY 6TH

2ND ANNUAL WC PORCH FEST MAY 20TH

CO-OP ANNUAL MEETING JUNE 8TH

### **Recent Wins**

**Bar Avalon fundraiser-** The Co-op partnered with local restaurant, Bar Avalon, to host a fundraiser on March 14th. Bar Avalon generously donated 25% of all dine-in sales. The event was extremely successful and a great evening for members to come together and support the West Chester community.

**Jon Steinman event-** The Member Owner Recruitment and Engagement (MORE) committee brought in known co-op guru, Jon Steinman, for a night of learning and discussion about cooperative grocery stores. Members learned how to be an ambassador for the co-op and how to tell the story of building a community owned store in West Chester.

**101 E Chestnut St-** In February, the board identified a potential location for the co-op's first fully operational storefront. Board members worked hard to develop a Proforma that indicated favorable operating financials. Unfortunately, the landlord moved forward in a different direction, continuing to lease the space as a commercial office, rather than retail. Although disappointing, this was an excellent learning opportunity, and we are now prepared to evaluate future locations efficiently. The Board is keeping communications and eyes open for future locations.



### **DID YOU KNOW?**

The Bethlehem Co-op received a federal grant in 2021 for \$2.9 million dollars. This government funding allowed their 10 years of hard work to become a reality. The grant money will be used to open a 4500 sqft store in downtown Bethlehem. The West Chester Co-op is actively seeking support for funding opportunities like this.

### A Message from the Board

Hello Friends,

When I imagine the West Chester Cooperative opening its doors, I imagine a hub for folks to gather. The Co-op will be a place where neighbors come together and know each other's name. It will be a place where all are welcomed and embraced, a place in which a sense of community will be fostered daily, through educational programing, giving back to those in need and investing in our mutual future.

Before I immersed in the efforts of the West Chester Cooperative, I witnessed these realities in my visits to Co-ops across the Philadelphia region and across the country, from Vermont to Asheville, DC to Portland. We are on our way there. Our Cooperative has seen some tremendous progress and growth so far this year.

- Our MORE and Fundraising Committees have created a series of outstanding and educational events this year.
- Our Grants and Legislature Committee is actively building relationships with our local government leaders and members of the business community. The committee then uses that public support as it develops our grant process to seek additional funding.
- And we are actively seeking a location and exploring options through our contacts in the local real estate community.

We look forward to what the remainder of the year has in store and are grateful to have you with us on this journey as we embark on the next steps toward opening our doors.